

Client Service Principles

DEAN & FULKERSON SEEKS TO:

- Provide creative solutions to problems
- Reach mutually agreeable resolutions with potential adversaries where possible
- Aggressively represent our clients when litigation of disputes is required

This philosophy has proven successful and resulted in lower legal and administrative cost to our clients.

OUR EFFORTS FOR CLIENTS ARE BASED UPON:

- Listening clearly to understand the results the client wishes to achieve and identifying the services needed to achieve those results
- Providing the highest quality legal services coupled with a short turn-around time
- Assisting in preventing legal problems by anticipating changes in the law, the economic climate, and the client's business
- Being immediately accessible
- Focusing on the long-term rather than the short-term
- Applying a "team approach" to legal problems, not only within the firm but also as a member of the client's team of managers and other professionals